Siddhant Pyasi

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Corporate Development Associate at Tower Research Capital. Ex-PwC.
One of the 3 recipients (from applicants of 15 APAC countries) of the prestigious Dr Goh Keng Swee Scholarship in 2015.

EDUCATION

SINGAPORE MANAGEMENT UNIVERSITY (SMU)
Bachelor of Business Management
Grad. May 2019 | Singapore
Double Major - Finance,
Information Systems

NORTHEASTERN UNIVERSITY
Exchange Semester
Aug - Dec 2019 | Boston, USA

ST. COLUMBA'S SCHOOL
Grad. May 2015 | New Delhi, India

SKILLS

PROGRAMMING
Python • SQL • MATLAB • C
Ruby • Javascript • Java
LaTeX

DATA WRANGLING & VIZ
Alteryx • Tableau

LANGUAGES
English (Native) • Hindi (Native)
Mandarin (Basic)

FINANCIAL TERMINALS
Bloomberg • Eikon • CapitalIQ

LINKS

LinkedIn:// siddhantpyasi
Twitter:// @elsidcampeador

HOBBIES

Writing a newsletter at my blog
Playing Golf • Teaching myself Guitar
Geopolitics • Modern History

RESEARCH

*SUFAT: An analytics tool for gaining insights from student
feedback comments (2018)*

• Used supervised Machine Learning to identify constructive criticism from comments submitted as feedback by students for professors

• Presented at the 48th IEEE Frontiers in Education conference at San Jose, USA, October 2018

WORK EXPERIENCE

TOWER RESEARCH CAPITAL | Corp Dev Associate, Office of the CIO
Jan 2023 - Present | New York, USA
Jul 2021 - Dec 2022 | Singapore
- Provide both global and regional management support teams with thorough business analysis, including reporting on our trading activity, competitor analysis, modelling revenues and operational efficiency; developed and maintained data pipelines for dashboards on market activity and competitor analysis

PRICEWATERHOUSECOOPERS | Deals Associate, M&A Operations
Jul 2019 - Jun 2021 | Singapore
- Worked directly with private equity investors & corporate C-suite across various M&A deals; Assisted our local management in business development activities by identifying and researching opportunities on new and existing clients – selected engagements:
  - Reduced operating costs for a Logistics Company by 15% by suggesting process improvements
  - Helped a logistics company recognise an additional US$500,000 in revenue by devising an alternative pricing methodology
  - Created an optimal inventory order schedule for a petroleum company by analysing purchasing data, improving profits by 5%
  - Conducted PwC Singapore's first ever Data Due Diligence of an e-payments company using transactional data; did hypothesis testing to look for suspicious transactions and circular payment patterns
- Assisted on multiple Financial Due Diligences in various industries (e.g., semiconductor, real estate, F&B, oil & gas, etc.)

NOMURA | Technology Summer Analyst
Jun - Aug 2018 | Singapore
- Developed a model to forecast rates using Principal Component Analysis and Python
- Full stack web dev for the FX trading tech team using Java, React, HTML5 and CSS to build dashboards for monitoring servers

AUTOMOTIVE VENTURES | Junior Developer (Intern)
May - August 2017 | Atlanta, USA
- Created cloud-distributed data scrapers in Ruby to get data about cars; sold this data to car dealers, creating an alternate revenue stream for the company

AWARDS AND ACHIEVEMENTS

- Recipient of Dr Goh Keng Swee Scholarship; 3 students were chosen from among applicants from 15 APAC countries. The scholarship pays full tuition fees, boarding and lodging for the duration of the degree.
- Received a grant from the SMU Institute of Innovation and Entrepreneurship to study entrepreneurship in Atlanta
- Percussionist, SMU Samba Masala - Singapore's premier samba music band
- Lead Vocalist, SMU Indian Cultural Society band